

For info, Alex

From: Alex Nix <Alex.Nix@cambridge.gov.uk>

Sent: 12 April 2019 14:16

To: alexander@glynhopkin.com

Cc: stuart@glynhopkin.com

Subject: RE: Nissan Leaf for Taxi Purpose

Dear Alexander and Stuart,

Apologies for the delayed reply but we have been having major IT problems this week which has prevented me from opening and sending emails, however thank you for your time on Monday and for your email below.

The information you have provided is very useful and will be used to inform any decision taken by Councillors about future tint policy for licensed vehicles. Our Taxi Licensing Handbook and Policy, which details our current vehicle specifications for Hackney Carriage and Private Hire vehicles, can be found on our website at <https://www.cambridge.gov.uk/taxi-licensing-policy-and-handbook>.

It confirms the permitted level of tint and permitted colours for vehicles. All new Hackney Carriage vehicles must be silver according to the log book / V5 although I understand this can lead to ambiguity when vehicles may appear not to be completely silver in colour even if they are recorded as silver on the V5.

Best regards,

Alex

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From: Alexander Langford [<mailto:alexander@glynhopkin.com>]

Sent: 09 April 2019 10:17

To: Alex Nix

Cc: Stuart Harrop

Subject: Nissan Leaf for Taxi Purpose

Good morning Alex

Following our chat in the showroom yesterday regarding the supply and specification of the Nissan Leaf for the use of Taxi's within Cambridge, I would like to clarify some issues that we are finding with our customers.

Window tint - This is one of the largest issues we are finding at the moment, the only specification that meets the councils guidelines is the Acenta grade which is the lowest specification and is only available in the 40Kw.

The 40Kw will only have a range of 130-160 depending on the driving style, The new 62Kw with a range of 200+ miles but is only available in the Tekna grade which has the tinted window's as standard with no option to change this from factory, meaning this is not an option unless the following;

For us to change the rear glass to meet the council's standards the customer is looking at a cost from £600- £2,000 depending on whether they use Nissan genuine glass.

Colour - There is a lot of confusion about the definition of Silver, I have different customers being told different things. Our understanding is that the car must show as Silver on the V5, we have a Nissan colour that is called Spring Cloud which is a greenish silver and shows Silver on the V5 BUT I have a customer that has been told he cannot go for this colour. Clarification would be great.

Supply - The build supply for the Leaf is from 3 months - 6 months depending on the specification. With the new 62Kw battery we are looking at a delivery of around September if the car is ordered today. We are by far the brand that can supply an electric car the quickest, Kia(12months) and Hyundai (10 Months +).

Ideally it would be helpful if there is a way of us to confirm with the council when the customer is in the showroom and about to order their new taxi that the car we are ordering and the delivery time falls within the councils guidelines because at the moment there is a lot of back and forward between us the customer and the council.

If there is anything else that you need or more information then don't hesitate to contact me.

Kind regards

Alex

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